

For More Information Contact:

Jim Krachenfels, GarrettCom, Inc.
510-580-2767
jkrachenfels@garrettcom.com

Robert Otto, DYMEC, Inc.
(978-688-8807 x284
rotto@dymec.com

Press Contact:
Barbara Kline, Breakthru Communications
650-868-5804
bkline@breakthrucom.com

GARRETTCOM AND DYMEC INK MARKETING PACT TO PROVIDE INDUSTRIAL WAN/LAN INTEGRATION FOR POWER UTILITIES

February 7, 2006, Tampa, Fla. – GarrettCom™, Inc., Fremont, Calif., and DYMEC, Inc., North Andover, Mass., have inked a joint marketing agreement that will enable the two companies to offer customers an Integrated Substation Network, that is, a tested networking solutions that encompass local- and wide-area networking across both Ethernet and legacy environments. Both companies are leaders in the power utilities market for their rugged, highly reliable network solutions.

GarrettCom brings highly modular Magnum™ Ethernet™ managed and unmanaged switches to the agreement, while DYMEC's DynaStar™ networking products offer switching, routing, terminal servers, and frame relay access capabilities. The companies' combined products create an Integrated Substation Network, making it possible to support the complete communications requirements of a power substation, including serial or Ethernet IED connectivity at the sensor and relay levels, high-speed connectivity for surveillance devices and the WAN router that forwards data and control information for centralized processing.

“For the past few years, we have noted that DYMEC and GarrettCom are often represented in the same power utility substation installations,” said Frank Madren, president, GarrettCom, Inc. “The joint marketing agreement allows us to combine our strengths, making it even easier for power utilities and other industrial customers to integrate their networking requirements.”

“GarrettCom has an extremely broad line of unmanaged and managed hardened Ethernet products,” said John Shaw, president, DYMEC, Inc. “We see this agreement as a way to provide an extended solution to our customers while maintaining the specialized service and support for which both GarrettCom and DYMEC are noted.”

About DYMEC

Based in North Andover, Mass., DYMEC, Inc., is a premier manufacturer of hardened networking devices. DYMEC products deliver Integrated Wide Area Networking, Industrial Ethernet, and Serial Connectivity for monitoring and control networks in power utilities, water treatment facilities, and other harsh industrial environments. For more information about DYMEC, visit www.dymec.com

About GarrettCom

GarrettCom, Inc., Fremont, Calif., designs, manufactures, and markets Ethernet LAN products for power utilities, telecommunications and other industrial applications. GarrettCom markets its products through a network of resellers, OEMs, system integrators, and international distributors. For more information on GarrettCom and its Magnum products, visit www.GarrettCom.com.

#####

Magnum and GarrettCom are trademarks of GarrettCom, Inc. DynaStar is a trademark of DYMEC, Inc. Ethernet is a trademark of Xerox Corp.

Editor Note: Graphics illustrating sample power substation installation of complementary GarrettCom and DYMEC products is available at:
http://www.GarrettCom.com/jma_gci_dymec_diagram.pdf